Pursuant to Section 2 of the Foreign Agents Registration Act of 1938, as amended.

For Six	Month Period Endi	21 AUG 1991 (Insert date)
Name of Registrant		Registration No. 874
The Austrian Trade Commissioner Business Address of Registrant	in the United	d States, Midwest Office
500 North Michigan Avenue, Suit	_	go, IL 60611 GISTRANT
1. Has there been a change in the informa	tion previously furr	nished in connection with the following:
(a) If an individual:		
(1) Residence address(2) Citizenship(3) Occupation	Yes □ Yes □ Yes □	No [] No [] No []
(b) If an organization:		
(1) Name(2) Ownership or control(3) Branch offices	Yes □ Yes □ Yes □	No &I No &I No &I
2. Explain fully all changes, if any, indicat	ed in item 1.	
		· · · · · · · · · · · · · · · · · · ·
IF THE REGISTR	ANT IS AN INDIVIDUA	L, OMIT RESPONSE TO ITEMS 3, 4, and 5.
3. Have any persons ceased acting as partner period? Yes □ No ☒ If yes, furnish the following information		s or similar officials of the registrant during this 6 month reporting
Name	Positio	n Date Connection

Ended

4.	Have any persons become partners, officers, directors or similar officials during this 6 month reporting period? Yes □ No □				
	If yes, furnish the fo	ollowing information:			
	Name	Residence Address	Citizenship	Position	Date Assumed
5.	Has any person nan Yes □ No □	ned in Item 4 rendered service □ NA	es directly in furtherance of	f the interests of any fo	reign principal?
	If yes, identify each	such person and describe his	services.		
			, ·		
6.	Have any employee employment or con	s or individuals other than offi nection with the registrant du	cials, who have filed a sho ring this 6 month reportin	rt form registration state g period? Yes [ment, terminated their
	If yes, furnish the f	ollowing information:			
	Name	Pe	osition or connection		Date terminated
7	rendered services to	n reporting period, have any per to the registrant directly in furt related or similar capacity?	rsons been hired as employ herance of the interests of Yes \(\sigma\) No \(\xi\)	any foreign principal in	ity by the registrant who other than a clerical o
	If yes, furnish the	following information:			
	Name	Residen Addres		osition or onnection	Date connection began

II-FOREIGN PRINCIPAL

(PAGE 3)

Has your connection with any foreign prinicpal ended during this 6 month reporting period?	Yes □	No 🔁
If yes, furnish the following information:		
Name of foreign principal	Date of T	<i>fermination</i>
Have you acquired any new foreign principal ¹ during this 6 month reporting period? Yes	□ No	X
If yes, furnish following information:		
Name and address of foreign principal	Da	te acquired
In addition to those named in Items 8 and 9, if any, list the foreign principals whom you continue 6 month reporting period.	ed to represent	during the
Wiedner Hauptstrasse 63, A-1045 Vienna Austria / Europe	·	
IIIACTIVITIES		
named in Items 8, 9, and 10 of this statement? Yes ∑ No □	es to any foreigr	principal
Foreign principal as named in Item 10. In general: Promotion of trade between the United States and Austria, of supply for American firms and vice versa; raising the interest of Austrian goods; finding American representatives for Austrian firms; ein Austria for American businessmen; information for American business investments, taxes, duties etc. in Austria; intervention in the case of delievered goods shipped from Austria to the U.S. and vice versa; intervention in U.S. trade fairs and American firms; arranging participations in U.S. trade fairs and exhibitions. In particular: 04/23/91-04/25/91 Austrian information booth at the Quantum control of the U.S. and the U.S. and the Quantum control of the U.S. and the U.S. and the Quantum control of the U.S. and the U.S. a	merican impostablishing men regardi of unpaid in ervention in ag of Austri mality Expo,	orters for contacts ng voices for the case an
	If yes, furnish the following information: Name of foreign principal Ilave you acquired any new foreign principal during this 6 month reporting period? Yes If yes, furnish following information: Name and address of foreign principal In addition to those named in Items 8 and 9, if any, list the foreign principals whom you continue 6 month reporting period. Austrian Federal Economic Chamber (Bundeskammer der gewerblichen Wirts Wiedner Hauptstrasse 63, λ-1045 Vienna Austria / Europe III—ACTIVITIES During this 6 month reporting period, have you engaged in any activities for or rendered any service named in Items 8, 9, and 10 of this statement? Yes Ω No □ If yes, identify each such foreign principal and describe in full detail your activities and services: Foreign principal as named in Item 10. In general: Promotion of trade between the United States and Austria, of supply for American firms and vice versa; raising the interest of Austrian goods; finding American representatives for Austrian firms; ein Austria for American businessmen; information for American businessmen; intervention in the case of delievered goods shipped from Austria to the U.S. and vice versa; inte of unfulfilled contracts between Austrian and American firms; arrangin particular: 04/23/91-04/25/91 Austrian information booth at the Qu	Have you acquired any new foreign principal during this 6 month reporting period? Name of foreign principal No If yes, furnish following information: Name and address of foreign principal In addition to those named in Items 8 and 9, if any, list the foreign principals' whom you continued to represent 6 month reporting period. Austrian Federal Economic Chamber (Bundeskammer der gewerblichen Wirtschaft) Wiedner Hauptstrasse 63, A-1045 Vienna Austria / Europe III—ACTIVITIES During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign named in Items 8, 9, and 10 of this statement? Yes 12 No If yes, identify each such foreign principal and describe in full detail your activities and services: Foreign principal as named in Item 10. In general: Promotion of trade between the United States and Austria, i.e. finding of supply for American brins and vice versa; raising the interest of American imp Austrian goods; finding American representatives for Austrian firms; establishing in Austria for American businessmen; information for American businessmen regardinessment; taxes, duties etc. in Austria; intervention in the case of unpaid in delievered goods shipped from Austria to the U.S. and vice versa; intervention in of unfulfilled contracts between Austrian and American firms; arranging of Austri

3 of the Act. (See Rule 208.)

The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual or organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a)(9)).

A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those foreign principals for whom he is not entitled to claim exemption under Section

12.	During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity ² as defined below? Yes \(\sigma\) No \(\overline{\mathbb{R}}\)
	If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speakers and subject matter.
13.	In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals? Yes No No No No No No No N
	If yes, describe fully.

The term "political activities" means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

IV-FINANCIAL INFORMATION

14. (a) RECEIPTS-MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise?

Yes
No

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies.³

Date	From Whom	Purpose	Amount
0391	Austrian Federal Chamber of Commerce, Vienna	Salaries, office expenses, tourism, trade shows, travel, entertainment	\$ 70,867.85
0491	_"_	-"-	67,572.09
0591	If	_#_	114,072.95
0691	_ n	_""_	71,411.29
0791	-"-	~" <i>-</i> "	94,690.29
0891	- ¹¹ -	_"-	89,683.90
		Total	508,298.37

(b) RECEIPTS-THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value⁴ other than money from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal? Yes \square No \square

If yes, furnish the following information:

Name of	Date	Description of	
foreign principal	received	thing of value	Purpose

³A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. See Rule 201(e).

4Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15. (a) DISBURSEMENTS-MONIES

During this 6 month reporting period, have you

- (1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 8, 9 and 10 of this statement? Yes Yes Yes I
- (2) transmitted monies to any such foreign principal? Yes □ No 🔄

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

Date	To Whom	Purpose	Amount
0391	Employees, various organizations and suppliers	Salaries, office expenses, trade fairs, travel, entertainment	\$ 93,404.94
0491	_"_	_"_	79,989.64
0591	_"_	_"_	80,962.22
0691	_"_	_ 11 _{u.}	67,593.68
0791	_"_	n	80,044.67
0891	_"_	_{pm} 11 _{pm}	56,745.12

The above includes \$ 146,630.99 salaries, \$ 11,434.04 travel expenses (see details below), \$ 8,082.43 entertainment (local business people, officials of chambers of commerce, members of the consular corps, travel agents etc.). Office expenses include postage, telephone, telex, fax, messenger service, photocopying, parking, insurance, rent, supplies, utilities.

Business Travel Klaus Janschek, Trade Commissioner

03/05/91-03/06/91	Minneapolis, Minnesota Quality Conference
03/21/91-03/22/91	Davenport, IA, lecture at the Iowa-Illinois International Trade Association
05/29/91-05/31/91	Detroit, MI - participation in the MBI Seminar Lansing
06/01/91-06/02/91	Kansas City - Austrian Gift Show, Kansas
06/04/91-06/05/91	Columbus, OH - Trip of the Governor to Austria and Eastern Europe
06/10/91-06/12/91	Cleveland, OH - visiting Austrian subsidiaries, Chamber of Commerce
06/14/91	Cahmpaign-Urbana, IL - assisting negotiations between Austrian firm and
	American contact
06/20/91-06/22/91	Indianapolis/Lexington - cooperation with Austrian companies of the
, ,	food industry
07/1091-07/12/91	Minneapolis, MN - attending and participating in the "Sommerfest" opening
07/16/91	Lansing - reception of the Governor for Consular Commercial Officers
07/28/91-07/29/91	Louisville, KY - visit of the International Lawn, Garden & Power
• •	Equipment Expo
08/29/91-08/30/91	Kansas City, MO - International Hallmark Seminar Europe 1992

15. (b) disbursements—things of value				
connection wi	month reporting period, have you th activities on behalf of any for No 凶			
If yes, furnish the	following information:			
Date disposed	Name of person to whom given	On behalf of what foreign principal	Description of thing of value	Purpose
During this 6 mont other person, made in connection with Yes \(\square\) No	OLITICAL CONTRIBUTIONS th reporting period, have you from any contributions of money or ot any primary election, convention \(\Bar{X} \) collowing information:	her things of value ⁵ in c	onnection with an elec	tion to any political office, or
if yes, furnish the h	onowing information:			
Date	Amount or thing of value	Name politic organiza	al	Name of candidate
	V—POI	JITICAL PROPAGAND) A	
communication or exp believes will, or which section of the public government of a foreign in the United States rac political, or religious dis	ne Act defines "political propaga oression by any person (1) which he intends to, prevail upon, indo within the United States with a n country or a foreign political par- cial, religious, or social dissensions sorder, civil riot, or other conflict in mment or political subdivision of	n is reasonably adapted betrinate, convert, inductor ference to the politicaty or with reference to to, or (2) which advocate involving the use of force	to, or which the perse, or in any other way cal or public interests he foreign policies of the s, advises, instigates, or e or violence in any oth	on disseminating the same influence a recipient or any policies, or relations of a ne United States or promote promotes any racial, social, er American republic or the
16. During this 6 mon defined above?	th reporting period, did you prep Yes □ No 🖔	oare, disseminate or cau	se to be disseminated	any political propaganda as
IF YES, RESPOND TO	THE REMAINING ITEMS IN THIS S	ECTION V.		
17. Identify each such	foreign principal.			

⁵Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

18	 During this 6 month reportin finance your activities in pre- 	g period, has any foreign princi paring or disseminating politic	ipal established a budget al propaganda?	t or allocated a specified sum of money to Yes □ No □
	If yes, identify each such fore	eign principal, specify amount,	and indicate for what p	eriod of time.
19	propaganda include the use	of any of the following:		or causing the dissemination of politica
	☐ Radio or TV broadcasts	☐ Magazine or newspaper articles	☐ Motion picture filr	ns
	☐ Advertising campaigns	☐ Press releases	☐ Pamphlets or othe publications	r
	□ Other (specify)			· · · · · · · · · · · · · · · · · · ·
20.	During this 6 month reporting following groups: ☐ Public Officials	g period, did you disseminate o	r cause to be disseminate	ed political propaganda among any of the
	☐ Legislators	□ Editors		☐ Educational institutions
	☐ Government agencies ☐ Other (specify)	☐ Civic groups o	or associations	☐ Nationality groups
21.	What language was used in th ☐ English	nis political propaganda:		
22.	. Did you file with the Registrat disseminated or caused to be	ion Section, U.S. Department of disseminated during this 6 m	of Justice, two conjes of ea	ach item of political propaganda material Yes No
23.	Did you label each item of su Yes □ No □	ch political propaganda materi	al with the statement re	quired by Section 4(b) of the Act?
24.	Did you file with the Registrat propaganda material as requir	ed by Rule 401 under the Act	of Justice, a Disseminati ? Yes □	on Report for each item of such political No □
		VI-EXHIBITS AND		
25.	EXHIBITS A AND B			
	(a) Have you filed for each of	the newly acquired foreign pr	incipals in Item 9 the fo	llowing:
	Exhibit A^6 Yes \square Exhibit B^7 Yes \square	= · -		
	If no, please attach the rec	quired exhibit.		
	(b) Have there been any char during this six month peri	nges in the Exhibits A and B p od? Yes □ N	reviously filed for any fo o 口 _X	oreign principal whom you represented
	If yes, have you filed an a	mendment to these exhibits?	Yes □ 1	No □
	If no, please attach the rec	quired amendment,		

⁶The Exhibit A, which is filed on Form CRM-157 (Formerly OBD-67) sets forth the information required to be disclosed concerning each foreign principal.

7The Exhibit B, which is filed on Form CRM-155 (Formerly OBD-65) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

•		
	26. EXHIBIT C	(PAGE 9)
	If you have previously filed an Exhibit \mathbb{C}^8 , state whether period. Yes \square No \square	r any changes therein have occurred during this 6 month reporting
	If yes, have you filed an amendment to the Exhibit C?	Yes □ No □
	If no, please attach the required amendment.	•
2	7. SHORT FORM REGISTRATION STATEMENT	
	Have short form registration statements been filed by all of Yes □ No □ n.a.	f the persons named in Items 5 and 7 of the supplemental statement?
	If no, list names of persons who have not filed the requir	red statement
ac	curate to the best of his (their) knowledge and helief except	ave) read the information set forth in this registration statement and contents thereof and that such contents are in their entirety true and it that the undersigned make(s) no representation as to the truth or Registration Statement, if any, insofar as such information is not
OI.	(Both copies of this statement shall be signed and sworn to before a notary public or or person authorized to administer oaths by the agent, if the registrant is an individual, by a majority of those partners, officers, directors or persons performing similar tions who are in the United States, if the registrant is an organization.)	(Type or prin name under each signature) Klaus H. Janschek
	Subscribed and sworn to before me atASSOCIATED	BANK CHICAGO
thi	13th day of September	

PAULA SCHLEGEL
Notary Public, State of Historis
My Commission Expires 8-25-92

My Commission Expires 8-25-92

BThe Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, constitution, and bylaws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Altorney General, Criminal Division, Internal Security Section, U.S. Department of Justice,

UNITED STATES DEPARTMENT OF JUSTICE REGISTRATION UNIT CRIMINAL DIVISION WASHINGTON, D.C. 20530

NOTICE

Please answer the following qu in triplicate with your supplementa	estions and return th is shee l statement:
1. Is your answer to Item 16 of So Propaganda - page 7 of Form CRI Supplemental Statement):	ection V (Political M-154, formerly Form OBD-64
Yes or No	XXX
(If your answer to question 1 is "yo question 2 of this form.)	es" do not answer
2. Do you disseminate any material registration:	l in connection with your
Yes xxx or No	
(If your answer to question 2 is "ye our review copies of all such materifilm catalogs, posters, brochures, which you have disseminated during the state of the s	al including: films,
Manne	September 13, 1991
Signature	Date
Alaus H. Janschek	
please type or print name of signatory on the line above	A CONTROLL OF THE CONTROLL OF
Austrian Trade Commissioner	•
TITIO	